



Morris Realty
& INVESTMENTS

INTEGRITY. EXPERIENCE. RESULTS.



BUYERS

Guide

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welcome



Buying a home is one of life's most exciting milestones—it's not just a place to live; it's an investment in your future. Whether you're imagining weekends spent in your own backyard or the stability that comes with homeownership, the benefits are endless. Owning a home offers financial growth, personal freedom, and the pride of calling a space truly your own.

But the home buying process can feel overwhelming—especially if it's your first time. That's where I come in. This guide is designed to simplify your home buying experience, walking you through each step with clear and practical advice. From understanding the market to finding the perfect property, I'll help you make confident and informed decisions.

And as your trusted agent, I'm committed to getting you more than just a house—I'll help you find a home that fits your goals, lifestyle, and budget. Let's make this a smooth and rewarding process together.

KENDRA L. AKERS,
REALTOR®



about me



**“Real estate is *more* than transactions;
it’s about relationships.”**

The thrill of remodeling and flipping homes, coupled with my personal experiences in buying and selling properties, ignited a passion for the real estate world. Guiding clients through the intricacies of their real estate ventures is not just my job—it’s what invigorates me.



what my clients say



Kendra is absolutely phenomenal at what she does. She is not only amazing on a professional level but also just an overall wonderful human being. We knew we found the right realtor within the first 5 minutes of talking to Kendra. **She is honest, genuine, hard working and goes out of her way to help.** We are very happy with our experience and will continue to use Kendra as well as recommend her services.

—CARISSA P

My husband and I highly recommend Kendra for all your real estate needs! **She answers calls/texts and is very prompt and knowledgeable, and she really makes the buying and selling process go as smoothly as possible.**

Kendra found and showed us the most perfect house for us to buy, and she also sold our townhouse in a short time too, which was an impressive feat during hurricane season when people weren't house hunting.

—THERESA AND DUNCAN

Kendra was professional, courteous, and most importantly, patient! Buying and selling a home can be a lengthy and stressful process, but Kendra was with us every step of the way. **Her expertise in areas of marketing and advertising put our home ahead of others when trying to sell quickly.** We are so appreciative of her persistence and getting us in our dream home!

—TYLER AND JAMES

Kendra is an outstanding **professional with genuine warmth.** She will go the extra mile for you. What more can one ask for?

—RAINER D

Excellent. Our experience with Kendra was great. Very professional and **always quick to respond** to any questions we had. We are very happy and satisfied.

—CARLOS J



why use me as your realtor



Access to Comprehensive Listings:

As a Realtor, I have exclusive access to a wide array of listings, including some that may not be publicly available. This broad access ensures you don't miss out on potential homes that meet your criteria.



Expert Negotiation Skills:

With a profound understanding of market dynamics, I will expertly negotiate on your behalf. My extensive experience in sales equips me with the skills to ensure you secure the best possible deal.



In-depth Market Knowledge:

As a Realtor® I possess extensive knowledge of the local real estate market, from pricing trends to community insights. This expertise is crucial in making informed decisions and finding a home that not only meets your needs but also offers great value.



Handling of Paperwork and Legalities:

The amount of paperwork involved in real estate transactions can be overwhelming. I handle these details for you, ensuring that contracts are in order, deadlines are met, and the legal aspects of the transaction are properly managed.



step-by-step



01

Financial Preparation:

Assess your finances to determine your budget. Get pre-approved for a mortgage to understand your buying power.

02

Define Your Home Wishlist:

List out your must-haves, nice-to-haves, and deal-breakers. Consider location, size, type of home, and other important features.

03

Search for Homes:

Explore listings online and visit open houses. I will arrange private showings of homes that match your criteria.

04

Make an Offer:

Once you find the right home, as your Realtor® I will help you make a competitive offer. Be prepared for negotiations on price, conditions, and dates.

05

Home Inspection and Appraisals:

Conduct a thorough home inspection to check for any issues. Your lender will require an appraisal to confirm the home's market value.

06

Close the Deal:

Finalize your mortgage details and prepare for closing costs. Just before closing we will do a final walk-through inspection. Next, I will review closing statements to ensure accuracy, then we sign the paperwork to transfer ownership, and receive the keys to your new home.



moving checklist



- Take Inventory of belongings and keep, sell, or toss
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- Organize all moving-related documents and checklists
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- Research Moving companies and book
- Organize all moving-related documents and checklists
- Buy moving boxes, tape, and packing materials
- Pack items you rarely use
- Notify Schools and Employers of your move
- File a change with the post office, banks, etc
- Schedule utilities for disconnection and connection
- Transfer records and prescriptions
- Pack and label boxes by room and contents
- Plan for the transport of pets and plants
- Use up perishable food items
- Verify details with the moving company
- Pack an essentials box for the first few days
- Pack important docs and valuables to move personally





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KENDRA L. AKERS,
REALTOR®

WELCOME

Home

Thank you for allowing me to be a part of your Journey.

